

# **Grindrod Limited Unaudited Interim Results**

for the six months ended 30 June 2018

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## Key financial information

#### Performance from continuing operations – Freight Services and Financial Services

- Revenue inclusive of joint ventures up 5% to R11 051.7 million (H1 2017: R10 515.9 million)
- EBITDA inclusive of joint ventures up 21% to R531.2 million (H1 2017: R437.5 million)
- Headline earnings R284.8 million (H1 2017: R231.5 million), a 23% improvement on prior year
- Headline earnings per share 37.8 cents (H1 2017: 30.8 cents)
- Earnings per share 46.7 cents (H1 2017: 45.6 cents)

#### Performance from discontinued operations

Includes release of foreign currency translation gain of R2.8 billion

#### Performance from total operations

- Earnings per share 317.3 cents (H1 2017 loss per share: 11.5 cents)
- Headline earnings per share 3.8 cents (H1 2017 headline loss per share: 17.2 cents)
- Net asset value per share 1 257 cents (H1 2017: 1 909 cents, inclusive of the Shipping business)
- Nil gearing (H1 2017: 5%)
- No interim ordinary dividend declared (H1 2017: no interim ordinary dividend declared)

## Condensed consolidated income statement

for the six months ended 30 June 2018

	Unaudited 30 June 2018 R000	Unaudited 30 June 2017 R000 Re-presented*	Audited 31 December 2017 R000
Continuing operations			
Revenue	1 549 842	1 481 643	3 059 422
Earnings before interest, taxation, depreciation and amortisation	249 600	274 765	621 981
Depreciation and amortisation	(87 569)	(95 412)	(195 844)
Operating profit before interest and taxation	162 031	179 353	426 137
Non-trading items	80 751	120 473	129 272
Interest received	123 244	103 574	264 575
Interest paid	(36 959)	(46 079)	(97 850)
Profit before share of joint venture and associate companies' profit	329 067	357 321	722 134
Share of joint venture companies' profit after taxation	136 656	58 815	111 475
Share of associate companies' profit after taxation	43 293	20 793	60 481
Profit before taxation	509 016	436 929	894 090
Taxation	(120 084)	(56 926)	(172 937)
Profit for the period from continuing operations	388 932	380 003	721 153
Discontinued operations			
Profit/(loss) after taxation from discontinued operations	2 036 402	(428 820)	(1 229 023)
Profit/(loss) for the period	2 425 334	(48 817)	(507 870)
Attributable to:			
Ordinary shareholders	2 387 767	(86 623)	(582 695)
From continuing operations	351 346	342 177	646 275
From discontinued operations	2 036 421	(428 800)	(1 228 970)
Preference shareholders	32 680	33 907	67 645
Owners of the parent	2 420 447	(52 716)	(515 050)
Non-controlling interests	4 887	3 899	7 180
From continuing operations	4 906	3 919	7 233
From discontinued operations	(19)	(20)	(53)
	2 425 334	(48 817)	(507 870)

 $^{\ast}$  Re-presented for discontinued operations as detailed in the basis of preparation

## Earnings per share information

for the six months ended 30 June 2018

		Unaudited 30 June 2018 R000	Unaudited 30 June 2017 R000 Re-presented*	Audited 30 December 2017 R000
Reconciliation of headline earnings from continuing operation	tions			
Profit attributable to ordinary shareholders		351 346	342 177	646 275
Adjusted for:		(66 556)	(110 690)	(75 474)
Impairment of investments	Γ	-	126 425	126 479
Impairment of ships, intangibles, vehicles and equipment		-	-	8 503
Net profit on disposal of investments		-	-	(1 226)
Net profit on disposal of plant and equipment		(81 008)	(17)	(17 372)
Foreign currency translation reserve release		-	(246 882)	(245 656)
Joint ventures and associates:				
Net profit on disposal of investments		(80)	-	-
Net loss on disposal of plant and equipment		197	127	121
(Reversal of impairment)/impairment of ships, intangibles, vehicles and equipment		(1 229)	7 281	16 735
(Reversal of impairment)/impairment of investments		(2 675)	2 376	31 748
Impairment of goodwill		134	-	-
Total taxation effects of adjustments		18 105	-	5 194
Headline earnings from continuing operations		284 790	231 487	570 801
Ordinary share performance				
Number of shares in issue less treasury shares	(000s)	753 084	751 257	751 640
Weighted average number of shares (basic)	(000s)	752 504	751 004	751 164
Diluted weighted average number of shares	(000s)	758 205	756 391	755 810
Basic earnings/(loss) per share:	(cents)			
From continuing operations		46.7	45.6	86.0
From discontinued operations		270.6	(57.1)	(163.6)
Total		317.3	(11.5)	(77.6)
Diluted earnings/(loss) per share:	(cents)			
From continuing operations		46.3	45.2	85.5
From discontinued operations**		268.6	(57.1)	(163.6)
Total		314.9	(11.9)	(78.1)
Headline earnings per share from continuing operations:	(cents)			
Basic		37.8	30.8	76.0
Diluted		37.6	30.6	75.5

\* Re-presented for discontinued operations as detailed in the basis of preparation
\*\* In the prior year diluted loss per share from discontinued operations was calculated on weighted average number of shares due to the anti-dilutive effect of the long-term incentive scheme shares

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## Condensed consolidated statement of other comprehensive income for the six months ended 30 June 2018

	Unaudited 30 June 2018 R000	Unaudited 30 June 2017 R000	Audited 31 December 2017 R000
Profit/(loss) for the period	2 425 334	(48 817)	(507 870)
Other comprehensive income/(loss):			
Items that may be reclassified subsequently to profit or loss			
Exchange differences on translating foreign operations	706 955	(402 012)	(799 595)
Net movement in cash flow hedges	186	253	760
Business combinations	(2 006)	943	1 946
Items that will not be reclassified subsequently to profit or loss			
Actuarial gains	-	-	7 102
Fair value gain/(loss) arising on available-for-sale instruments	690	-	(1 901)
Total comprehensive income/(loss) for the year	3 131 159	(449 633)	(1 299 558)
Total comprehensive income/(loss) attributable to:			
Owners of the parent	3 124 847	(452 535)	(1 304 522)
Non-controlling interest	6 312	2 902	4 964
	3 131 159	(449 633)	(1 299 558)

# Condensed consolidated statement of financial position as at 30 June 2018

				Unaudited 30 June 2018 R000	Unaudited 30 June 2017 R000	Audited 31 December 2017 R000
Ships, property, terminals, machinery,	vehicles and eq	uipment		1 564 701	5 072 775	1 478 003
Intangible assets				706 145	1 032 254	710 909
Investments in joint ventures				2 798 479	3 650 865	2 453 230
Investments in associates				916 509	917 385	867 220
Deferred taxation				54 865	91 253	59 313
Other investments and derivative finan	ncial assets			2 582 640	2 252 373	2 389 218
Total non-current assets				8 623 339	13 016 905	7 957 893
Loans and advances to bank custome	rs			7 524 148	6 313 277	7 149 198
Liquid assets and short-term negotiab	le securities			2 209 999	1 937 342	1 763 875
Bank balances and cash				11 105 598	6 601 649	8 970 274
Other current assets				2 301 559	4 200 316	2 466 331
Non-current assets held for sale				253 834	1 140 866	6 641 399
Total assets				32 018 477	33 210 355	34 948 970
Shareholders' equity				10 157 816	15 036 526	14 152 823
Non-controlling interests				49 881	48 928	44 659
Total equity				10 207 697	15 085 454	14 197 482
Interest-bearing borrowings				318 571	1 727 396	295 429
Financial Services funding instruments	6			1 024 678	1 157 184	720 137
Deferred taxation				243 548	265 350	244 655
Other non-current liabilities				52 691	113 826	66 199
Total non-current liabilities				1 639 488	3 263 756	1 326 420
Deposits from bank customers				17 183 473	11 239 939	14 640 363
Current interest-bearing borrowings				543 767	884 745	349 881
Financial Services funding instruments	6			550 844	257 971	738 953
Other liabilities				1 455 462	1 771 667	1 300 360
Non-current liabilities associated with	assets held for s	ale		437 746	706 823	2 395 511
Total equity and liabilities				32 018 477	33 210 355	34 948 970
Net worth per ordinary share - at boo	k value (cents)*			1 257	1 909	1 790
Net debt equity ratio				(0.09:1)	0.05:1	0.00:1
Capital expenditure				433 327	181 331	389 472
	30 June 2018	30 June 2018	30 June 2017	30 June 2017	31 December 2017	31 December 2017
	R000	US\$000	R000	US\$000	R000	US\$000
Capital commitments	143 345	7 769	192 406	23 358	29 000	19 000
Authorised by directors and contracted for	30 685	-	26 749	10 787	29 000	19 000
Due within one year	30 685	-	22 749	6 210	29 000	19 000
Due thereafter	-	-	4 000	4 577	-	-
Authorised by directors not yet contracted for	112 660	7 769	165 657	12 571	-	-

\* June 2018 excludes the Shipping business

## Condensed consolidated statement of cash flows for the six months ended 30 June 2018

Operating profit from continuing operations     162 031     179 353     426 142       Operating loss from discontinued operations     (257 189)     (271 806)     (825 287)       Non-cash adjustments     157 378     322 231     860 797       Operating profit before working capital changes     (266 704)     (228 164)     97 566       Working capital changes     (166 704)     (228 164)     97 566       Cash (utilised in/generated from operations**     (104 484)     1 614     559 218       Net interest received/(paid)     20 478     (9 675)     38 335       Net dividends (paid)/received     (23 350)     55 300     55 570       Taxation paid     (73 785)     (48 825)     (199 416)       Net deposits form/(advances to) customers and other short-term negotables     1 716 281     (2 965 021)     (2 27 051)       Deposits - Retail Banking     2 081 492     (2 900 263)     120 876       Other     (365 211)     (64 758)     (347 927)       Proceeds on disposal of ships     -     -     238 097       Capital expenditure on ships     (242 244)     (21 911)     (69 753)		Unaudited 30 June 2018 R000	Unaudited 30 June 2017 R000 Re-presented*	Audited 31 December 2017 R000
Non-cash adjustments     157 378     322 231     860 797       Operating profit before working capital changes     62 220     229 778     461 652       Working capital changes     (166 704)     (228 164)     97 566       Cash (uitised in)/generated from operations**     (104 484)     1 614     559 218       Net interest received/(paid)     20 478     (3 675)     38 335       Net dividents (paid)/received     (23 350)     5 5 570     70       Nat diposits (rom/(advances to) customers and other ships sales and purchases     1 716 281     (2 965 021)     (227 051)       Deposits - Retail Banking     2 081 492     (2 900 263)     1 20 876     (347 927)       Net cash flows generated from/(uitilsed in) operating activities before ships alse and purchases     1 529 140     (2 959 557)     256 456       Proceeds on disposal of ships     -     -     238 097     Capital expenditure on ships     (242 244)     (21 911)     (69 753)       Net cash flows generated from/(uitilsed in) operating activities     1 286 896     (2 981 468)     424 800       Acquisition of other investments, property, terminals, machinery, vehicles, equigment     (461 301)     15 356	Operating profit from continuing operations	162 031	179 353	426 142
Operating profit before working capital changes     62 220     2.99 778     461 652       Working capital changes     (166 704)     (228 164)     97 566       Cash (utilised in)/generated from operations**     (104 484)     1 614     559 218       Net interest received/(paid)     20 478     (9 975)     38 335       Net dividends (paid)/received     (29 350)     59 360     55 570       Taxation paid     (73 785)     (45 835)     (169 616)       Net dividends (paid)/received     (187 141)     5 464     483 507       Short-term negotiables     1716 281     (2 900 263)     120 876       Other     (365 211)     (64 758)     (347 927)       Net cash flows generated from/(utilised in) operating activities before ships sales and purchases     1 529 140     (2 959 557)     256 456       Proceeds on disposal of ships     -     -     238 097     238 097       Capital expenditure on ships     (242 244)     (21 911)     (69 753)       Net cash flows generated from/(utilised in) operating activities     1 268 886     (2 984 168)     424 800       Acquisition of other investments, property, terminals, machinery	Operating loss from discontinued operations	(257 189)	(271 806)	(825 287)
Table 1     Table 1 <t< td=""><td>Non-cash adjustments</td><td>157 378</td><td>322 231</td><td>860 797</td></t<>	Non-cash adjustments	157 378	322 231	860 797
Cash (utilised in)/generated from operations**     (104 484)     1 614     559 218       Net interest received/(paid)     20 478     (9 675)     38 335       Net dividends (paid)/received     (29 350)     59 360     55 570       Taxation paid     (73 785)     (45 835)     (169 616)       Net deposits from/(advances to) customers and other short-term negotiables     (187 141)     5 464     483 507       Net deposits retail Banking     2 081 492     (2 900 263)     120 876       Other     (365 211)     (64 758)     (347 927)       Net cash flows generated from/(utilised in) operating activities before ships sales and purchases     1 529 140     (2 959 557)     256 456       Proceeds on disposal of ships     -     -     238 097       Capital expenditure on ships     (242 244)     (21 911)     (69 753)       Net cash flows generated from/(utilised in) operating activities     1 286 896     (2 981 468)     424 800       Acquisition of other investments, property, terminals, machinery, vehicles, equipment     (20 84 81)     (326 943)     (368 457)       Net outflow/yproceeds from disposal of property, terminals, machinery, vehicles, equipment and investments     (41 301	Operating profit before working capital changes	62 220	229 778	461 652
Net interest received/(paid)     20 478     (9 675)     38 335       Net dividends (paid)/received     (29 350)     59 360     55 570       Taxation paid     (73 785)     (45 835)     (169 616)       Net deposits from/(advances to) customers and other short-term negotiables     1716 281     (2 965 021)     (227 051)       Deposits - Retail Banking     2 081 492     (2 900 263)     120 876       Other     (365 211)     (64 758)     (34 7 927)       Net cash flows generated from/(utilised in) operating activities before ships sales and purchases     1 529 140     (2 959 557)     256 456       Proceeds on disposal of ships     -     -     238 097       Capital expenditure on ships     (24 2 244)     (21 911)     (69 753)       Net cash flows generated from/(utilised in) operating activities     1 286 896     (2 981 468)     424 800       Acquisition of other investments, property, terminals, machinery, vehicles, equipment and investments     (461 301)     15 356     169 900       Intangible assets acquired     (441)     (435)     (4110)       Proceeds from disposal of intangible assets     353     88     7948	Working capital changes	(166 704)	(228 164)	97 566
Net dividends (paid)/received     (29 350)     59 360     55 570       Taxation paid     (73 785)     (45 835)     (169 616)       Net deposits from/(advances to) customers and other short-term negoliables     1716 281     (2 965 021)     (227 051)       Deposits - Retail Banking     2 081 492     (2 900 263)     120 676       Other     (365 211)     (64 758)     (347 927)       Net cash flows generated from/(utilised in) operating activities before ships sales and purchases     1 529 140     (2 959 557)     256 456       Proceeds on disposal of ships     -     2 38 097     238 097       Capital expenditure on ships     (24 2 244)     (21 911)     (69 753)       Net cash flows generated from/(utilised in) operating activities     1 286 896     (2 981 468)     424 800       Acquisition of other investments, property, terminals, machinery, vehicles, equipment and investments     (461 301)     15 356     169 900       Intangible assets acquired     (44)     (435)     (4110)       Proceeds from disposal of intangible assets     353     88     7 948       Funds advanced from/(ve) joint ventures and associate companies Acquisition of additional investing activities	Cash (utilised in)/generated from operations**	(104 484)	1 614	559 218
Taxation paid     (73 785)     (45 835)     (169 616)       Net deposits from/(advances to) customers and other short-term negotiables     (187 141)     5 464     483 507       Deposits – Retail Banking     2 081 492     (2 900 263)     (120 705)       Other     (365 211)     (64 758)     (347 927)       Net cash flows generated from/(utilised in) operating activities before ships sales and purchases     1 529 140     (2 959 557)     256 456       Proceeds on disposal of ships     -     -     238 097       Capital expenditure on ships     (242 244)     (21 911)     (69 753)       Net cash flows generated from/(utilised in) operating activities     1 286 896     (2 981 468)     424 800       Acquisition of other investments, property, terminals, machinery, vehicles, equipment     (461 301)     15 356     169 900       Intangible assets acquired     (44)     (435)     (4110)       Proceeds from disposal of intangible assets     353     88     7948       Funds advanced from/(to) joint ventures and associate companies Acquisition of additional investments in subsidiaries, joint ventures and associates     (363 77)     (11 618)     (22 94 31)       Acquisition of reasury shares <td>Net interest received/(paid)</td> <td>20 478</td> <td>(9 675)</td> <td>38 335</td>	Net interest received/(paid)	20 478	(9 675)	38 335
Net deposits from/(advances to) customers and other short-term negotiables     (187 141)     5 464     483 507       Deposits - Retail Banking     2 081 492     (2 900 263)     120 876       Other     (64 758)     (347 927)       Net cash flows generated from/(utilised in) operating activities before ships sales and purchases     1 529 140     (2 959 557)     256 456       Proceeds on disposal of ships     -     -     238 097       Capital expenditure on ships     (242 244)     (21 911)     (69 753)       Net cash flows generated from/(utilised in) operating activities     1 286 896     (2 981 468)     424 800       Acquisition of other investments, property, terminals, machinery, vehicles, equipment and investments     (368 457)     (461 301)     15 356     169 900       Net (outflow)/proceeds from disposal of property, terminals, machinery, vehicles, equipment and investments     (441     (435)     (4110)       Proceeds from disposal of intangible assets     353     88     7 948       Funds advanced from/(to) joint ventures and associate companies     (367 707     (11 618)     (2244)       Acquisition of additional investiments in subsidiaries, joint ventures and associates     1 353 906     1 166 179 <t< td=""><td>Net dividends (paid)/received</td><td>(29 350)</td><td>59 360</td><td>55 570</td></t<>	Net dividends (paid)/received	(29 350)	59 360	55 570
Net deposits from/(advances to) customers and other short-term negotiables     1 716 281     (2 965 021)     (227 051)       Deposits - Retail Banking     2 081 492     (2 900 263)     120 876       Other     2 081 492     (2 900 263)     120 876       Net cash flows generated from/(utilised in) operating activities before ships sales and purchases     1 529 140     (2 959 557)     256 456       Proceeds on disposal of ships     -     -     238 097       Capital expenditure on ships     (242 244)     (21 911)     (69 753)       Net cash flows generated from/(utilised in) operating activities     1 286 896     (2 981 468)     424 800       Acquisition of other investments, property, terminals, machinery, vehicles and equipment and equipment and investments     (208 481)     (326 943)     (368 457)       Net (outflow)/proceeds from disposal of property, terminals, machinery, vehicles, equipment and investments     (461 301)     1 5 356     169 900       Intangible assets acquired     (44)     (435)     (4110)       Proceeds from disposal of intangible assets     353     88     7 948       Funds advanced from/(to) joint ventures and associate companies associates     (406)     (53 849)     (62 448) <	Taxation paid	(73 785)	(45 835)	(169 616)
short-term negotiables     1 / 16 / 281     (2 / 260 / 263)     (2 / 201)       Deposits - Retail Banking     2 081 492     (2 / 900 263)     1 / 20 / 876       Other     (365 211)     (64 / 758)     (2 / 900 263)     1 / 20 / 876       Net cash flows generated from/(utilised in) operating activities before ships sales and purchases     1 / 529 140     (2 / 959 557)     2 / 266 456       Proceeds on disposal of ships     -     -     2 / 280 97     2 / 268 496     2 / 281 488     4 / 28 009       Capital expenditure on ships     (2 / 22 / 244)     (21 / 911)     (69 / 753)     0 / 368 457)       Net cash flows generated from/(utilised in) operating activities     1 / 286 896     (2 / 981 468)     4 / 24 800       Acquisition of other investments, property, terminals, machinery, vehicles, equipment and investments     (208 481)     (326 943)     (368 457)       Net (outflow)/proceeds from disposal of property, terminals, machinery, vehicles, equipment and investments     (461 301)     1 / 5 / 356     169 900       Intangible assets acquired     (44)     (435)     (4 / 10)     22 / 448)       Acquisition of adproxity shares     2 / 107     (11 618)     (22 / 44)     42 / 480 <td></td> <td>(187 141)</td> <td>5 464</td> <td>483 507</td>		(187 141)	5 464	483 507
Deposits - Retail Banking     2 081 492     (2 900 263)     120 876       Other     (365 211)     (64 758)     (347 927)       Net cash flows generated from/(utilised in) operating activities before ships sales and purchases     1 529 140     (2 959 557)     256 456       Proceeds on disposal of ships     -     -     238 097       Capital expenditure on ships     (242 244)     (21 911)     (69 753)       Net cash flows generated from/(utilised in) operating activities     1 286 896     (2 981 468)     424 800       Acquisition of other investments, property, terminals, machinery, vehicles, equipment and investments     (208 481)     (326 943)     (368 457)       Net (outflow)/proceeds from disposal of property, terminals, machinery, vehicles, equipment and investments     (461 301)     15 356     169 900       Intangible assets acquired     (441)     (435)     (4110)       Proceeds from disposal of intangible assets     353     88     7948       Funds advanced from/(to) joint ventures and associate companies associates     (406)     (53 849)     (82 448)       Net cash flows utilised in investing activities     (408 172)     (377 401)     (299 311)       Acquisition of reasury		1 716 281	(2 965 021)	(227 051)
Net cash flows generated from/(utilised in) operating activities before ships sales and purchases     1 529 140     (2 959 557)     256 456       Proceeds on disposal of ships     -     -     238 097       Capital expenditure on ships     (242 244)     (21 911)     (69 753)       Net cash flows generated from/(utilised in) operating activities     1 286 896     (2 981 468)     424 800       Acquisition of other investments, property, terminals, machinery, vehicles, equipment     (208 481)     (326 943)     (368 457)       Net (outflow)/proceeds from disposal of property, terminals, machinery, vehicles, equipment and investments     (441 301)     15 356     169 900       Intangible assets acquired     (441)     (435)     (4110)       Proceeds from disposal of intangible assets     353     88     7 948       Funds advanced from/(to) joint ventures and associate companies     261 707     (11 618)     (22 144)       Acquisition of additional investments in subsidiaries, joint ventures and associates     (406)     (53 849)     (82 448)       Net cash flows utilised in investing activities     (1083 137)     (576 675)     (10 30 371)       Acquisition of treasury shares     -     (1 385)     (1 030 371)		2 081 492	(2 900 263)	120 876
ships sales and purchases   1 329 140   (2 959 557)   250 456     Proceeds on disposal of ships   -   -   238 097     Capital expenditure on ships   (242 244)   (21 911)   (69 753)     Net cash flows generated from/(utilised in) operating activities   1 286 896   (2 981 468)   424 800     Acquisition of other investments, property, terminals, machinery, vehicles and equipment   (208 481)   (326 943)   (368 457)     Net (outflow)/proceeds from disposal of property, terminals, machinery, vehicles, equipment and investments   (461 301)   15 356   169 900     Intangible assets acquired   (44)   (435)   (4 110)     Proceeds from disposal of intangible assets   353   88   7 948     Funds advanced from/(to) joint ventures and associate companies   261 707   (11 618)   (22 144)     Acquisition of additional investments in subsidiaries, joint ventures and associates   (4066)   (53 849)   (82 448)     Net cash flows utilised in investing activities   (408 172)   (377 401)   (299 311)     Acquisition of treasury shares   -   (1 386)   (1 303 71)     Long-term interest-bearing debt raised   1 353 906   1 166 179   1 277 549	Other	(365 211)	(64 758)	(347 927)
Capital expenditure on ships     (242 244)     (21 911)     (69 753)       Net cash flows generated from/(utilised in) operating activities     1 286 896     (2 981 468)     424 800       Acquisition of other investments, property, terminals, machinery, vehicles and equipment and investments     (208 481)     (326 943)     (368 457)       Net (outflow)/proceeds from disposal of property, terminals, machinery, vehicles, equipment and investments     (461 301)     15 356     169 900       Intangible assets acquired     (44)     (435)     (4 110)       Proceeds from disposal of intangible assets     353     88     7 948       Funds advanced from/(to) joint ventures and associate companies     261 707     (11 618)     (22 144)       Acquisition of additional investments in subsidiaries, joint ventures and associates     (406)     (53 849)     (82 448)       Net cash flows utilised in investing activities     (408 172)     (377 401)     (299 311)       Acquisition of treasury shares     -     (1 386)     (1 303 71)       Long-term interest-bearing debt raised     1 353 906     1 166 179     1 277 549       Payment of capital portion of long-term interest-bearing debt     (10 53 837)     (576 675)     (10 303 37		1 529 140	(2 959 557)	256 456
Net cash flows generated from/(utilised in) operating activities1 286 896(2 981 468)424 800Acquisition of other investments, property, terminals, machinery, vehicles and equipment(208 481)(326 943)(368 457)Net (outflow)/proceeds from disposal of property, terminals, machinery, vehicles, equipment and investments(461 301)15 356169 900Intangible assets acquired(44)(435)(4 110)Proceeds from disposal of intangible assets353887 948Funds advanced from/(to) joint ventures and associate companies Acquisition of additional investments in subsidiaries, joint ventures and associates(406)(53 849)(82 448)Net cash flows utilised in investing activities(408 172)(377 401)(299 311)Acquisition of treasury shares-(1 386)(1 386)Long-term interest-bearing debt raised1 353 9061 166 1791 277 549Payment of capital portion of long-term interest-bearing debt(1 053 837)(576 675)(1 030 371)Short-term interest-bearing debt raised93Net cash flows generated from financing activities300 162588 118245 792Net increase/(decrease) in cash and cash equivalents1 178 886(2 770 751)371 281Cash and cash equivalents at beginning of the period9 558 3829 294 4579 294 457Difference arising on translation125 319(47 928)(107 356)	Proceeds on disposal of ships	-	-	238 097
Acquisition of other investments, property, terminals, machinery, vehicles and equipment(208 481)(326 943)(368 457)Net (outflow)/proceeds from disposal of property, terminals, machinery, vehicles, equipment and investments(461 301)15 356169 900Intangible assets acquired(44)(435)(4 110)Proceeds from disposal of intangible assets353887 948Funds advanced from/(to) joint ventures and associate companies261 707(11 618)(22 144)Acquisition of additional investments in subsidiaries, joint ventures and associates(406)(53 849)(82 448)Net cash flows utilised in investing activities(408 172)(377 401)(299 311)Acquisition of treasury shares-(1 386)(1 386)Long-term interest-bearing debt raised1 353 9061 166 1791 277 549Payment of capital portion of long-term interest-bearing debt(1 053 837)(576 675)(1 030 371)Short-term interest-bearing debt raised93Net cash flows generated from financing activities300 162588 118245 792Net increase/(decrease) in cash and cash equivalents1 178 886(2 770 751)371 281Cash and cash equivalents at beginning of the period9 558 3829 294 4579 294 457Difference arising on translation125 319(47 928)(107 356)	Capital expenditure on ships	(242 244)	(21 911)	(69 753)
vehicles and equipment     (328 943)     (326 943)     (4110)       Intangible assets acquired     (441)     (433)     (4110)     (431)     (4110)     (22144)     (441)     (22144)     Acquisition of additional investments in subsidiaries, joint ventures and associates     (406)     (53 849)     (82 448)     (82 448)       Acquisition of treasury shares     (408 172)     (377 401)     (299 311)     Acquisition of long-term interest-bearing debt raised     1 353 906     1 166 179	Net cash flows generated from/(utilised in) operating activities	1 286 896	(2 981 468)	424 800
vehicles, equipment and investments     (461 301)     15 356     169 900       Intangible assets acquired     (44)     (435)     (4 110)       Proceeds from disposal of intangible assets     353     88     7 948       Funds advanced from/(to) joint ventures and associate companies     261 707     (11 618)     (22 144)       Acquisition of additional investments in subsidiaries, joint ventures and associates     (406)     (53 849)     (82 448)       Net cash flows utilised in investing activities     (408 172)     (377 401)     (299 311)       Acquisition of treasury shares     -     (1 386)     (1 386)       Long-term interest-bearing debt raised     1 353 906     1 166 179     1 277 549       Payment of capital portion of long-term interest-bearing debt     (1 053 837)     (576 675)     (1 030 371)       Short-term interest-bearing debt raised     93     -     -       Net cash flows generated from financing activities     300 162     588 118     245 792       Net increase/(decrease) in cash and cash equivalents     1 178 886     (2 770 751)     371 281       Cash and cash equivalents at beginning of the period     9 558 382     9 294 457		(208 481)	(326 943)	(368 457)
Proceeds from disposal of intangible assets353887 948Funds advanced from/(to) joint ventures and associate companies Acquisition of additional investments in subsidiaries, joint ventures and associates261 707(11 618)(22 144)Acquisition of additional investments in subsidiaries, joint ventures and associates(406)(53 849)(82 448)Net cash flows utilised in investing activities(408 172)(377 401)(299 311)Acquisition of treasury shares-(1 386)(1 386)Long-term interest-bearing debt raised1 353 9061 166 1791 277 549Payment of capital portion of long-term interest-bearing debt(1 053 837)(576 675)(1 030 371)Short-term interest-bearing debt raised93Net cash flows generated from financing activities300 162588 118245 792Net increase/(decrease) in cash and cash equivalents1 178 886(2 770 751)371 281Cash and cash equivalents at beginning of the period9 558 3829 294 4579 294 457Difference arising on translation125 319(47 928)(107 356)		(461 301)	15 356	169 900
Funds advanced from/(to) joint ventures and associate companies Acquisition of additional investments in subsidiaries, joint ventures and associates261 707(11 618)(22 144)Acquisition of additional investments in subsidiaries, joint ventures and associates(406)(53 849)(82 448)Net cash flows utilised in investing activities(408 172)(377 401)(299 311)Acquisition of treasury shares-(1 386)(1 386)Long-term interest-bearing debt raised1 353 9061 166 1791 277 549Payment of capital portion of long-term interest-bearing debt(1 053 837)(576 675)(1 030 371)Short-term interest-bearing debt raised93Net cash flows generated from financing activities300 162588 118245 792Net increase/(decrease) in cash and cash equivalents1 178 886(2 770 751)371 281Cash and cash equivalents at beginning of the period9 558 3829 294 4579 294 457Difference arising on translation125 319(47 928)(107 356)	Intangible assets acquired	(44)	(435)	(4 110)
Acquisition of additional investments in subsidiaries, joint ventures and associates     (406)     (53 849)     (82 448)       Net cash flows utilised in investing activities     (408 172)     (377 401)     (299 311)       Acquisition of treasury shares     -     (1 386)     (1 386)       Long-term interest-bearing debt raised     1 353 906     1 166 179     1 277 549       Payment of capital portion of long-term interest-bearing debt     (1 053 837)     (576 675)     (1 030 371)       Short-term interest-bearing debt raised     93     -     -       Net cash flows generated from financing activities     300 162     588 118     245 792       Net increase/(decrease) in cash and cash equivalents     1 178 886     (2 770 751)     371 281       Cash and cash equivalents at beginning of the period     9 558 382     9 294 457     9 294 457       Difference arising on translation     125 319     (47 928)     (107 356)	Proceeds from disposal of intangible assets	353	88	7 948
associates     (400)     (53 649)     (62 446)       Net cash flows utilised in investing activities     (408 172)     (377 401)     (299 311)       Acquisition of treasury shares     -     (1 386)     (1 386)       Long-term interest-bearing debt raised     1 353 906     1 166 179     1 277 549       Payment of capital portion of long-term interest-bearing debt     (1 053 837)     (576 675)     (1 030 371)       Short-term interest-bearing debt raised     93     -     -       Net cash flows generated from financing activities     300 162     588 118     245 792       Net increase/(decrease) in cash and cash equivalents     1 178 886     (2 770 751)     371 281       Cash and cash equivalents at beginning of the period     9 558 382     9 294 457     9 294 457       Difference arising on translation     125 319     (47 928)     (107 356)		261 707	(11 618)	(22 144)
Acquisition of treasury shares   -   (1 386)   (1 386)     Long-term interest-bearing debt raised   1 353 906   1 166 179   1 277 549     Payment of capital portion of long-term interest-bearing debt   (1 053 837)   (576 675)   (1 030 371)     Short-term interest-bearing debt raised   93   -   -     Net cash flows generated from financing activities   300 162   588 118   245 792     Net increase/(decrease) in cash and cash equivalents   1 178 886   (2 770 751)   371 281     Cash and cash equivalents at beginning of the period   9 558 382   9 294 457   9 294 457     Difference arising on translation   125 319   (47 928)   (107 356)		(406)	(53 849)	(82 448)
Long-term interest-bearing debt raised1 353 9061 166 1791 277 549Payment of capital portion of long-term interest-bearing debt(1 053 837)(576 675)(1 030 371)Short-term interest-bearing debt raised93Net cash flows generated from financing activities300 162588 118245 792Net increase/(decrease) in cash and cash equivalents1 178 886(2 770 751)371 281Cash and cash equivalents at beginning of the period9 558 3829 294 4579 294 457Difference arising on translation125 319(47 928)(107 356)	Net cash flows utilised in investing activities	(408 172)	(377 401)	(299 311)
Payment of capital portion of long-term interest-bearing debt   (1 053 837)   (576 675)   (1 030 371)     Short-term interest-bearing debt raised   93   -   -     Net cash flows generated from financing activities   300 162   588 118   245 792     Net increase/(decrease) in cash and cash equivalents   1 178 886   (2 770 751)   371 281     Cash and cash equivalents at beginning of the period   9 558 382   9 294 457   9 294 457     Difference arising on translation   125 319   (47 928)   (107 356)	Acquisition of treasury shares	-	(1 386)	(1 386)
Short-term interest-bearing debt raised93-Net cash flows generated from financing activities300 162588 118245 792Net increase/(decrease) in cash and cash equivalents1 178 886(2 770 751)371 281Cash and cash equivalents at beginning of the period9 558 3829 294 4579 294 457Difference arising on translation125 319(47 928)(107 356)	Long-term interest-bearing debt raised	1 353 906	1 166 179	1 277 549
Net cash flows generated from financing activities     300 162     588 118     245 792       Net increase/(decrease) in cash and cash equivalents     1 178 886     (2 770 751)     371 281       Cash and cash equivalents at beginning of the period     9 558 382     9 294 457     9 294 457       Difference arising on translation     125 319     (47 928)     (107 356)	Payment of capital portion of long-term interest-bearing debt	(1 053 837)	(576 675)	(1 030 371)
Net increase/(decrease) in cash and cash equivalents     1 178 886     (2 770 751)     371 281       Cash and cash equivalents at beginning of the period     9 558 382     9 294 457     9 294 457       Difference arising on translation     125 319     (47 928)     (107 356)	Short-term interest-bearing debt raised	93	-	-
Cash and cash equivalents at beginning of the period   9 558 382   9 294 457   9 294 457     Difference arising on translation   125 319   (47 928)   (107 356)	Net cash flows generated from financing activities	300 162	588 118	245 792
Difference arising on translation <b>125 319</b> (47 928)     (107 356)	Net increase/(decrease) in cash and cash equivalents	1 178 886	(2 770 751)	371 281
	Cash and cash equivalents at beginning of the period	9 558 382	9 294 457	9 294 457
Cash and cash equivalents at end of the period     10 862 587     6 475 778     9 558 382	Difference arising on translation	125 319	(47 928)	(107 356)
	Cash and cash equivalents at end of the period	10 862 587	6 475 778	9 558 382

\* Re-presented for discontinued operations as detailed in the basis of preparation \*\* June 2017: Included in "Cash generated from operations" is cash utilised of R244.4 million relating to the Rail businesses held for sale

## Condensed consolidated statement of changes in equity for the six months ended 30 June 2018

	Unaudited 30 June 2018 R000	Unaudited 30 June 2017 R000	Audited 31 December 2017 R000
Share capital and share premium	4 430 048	5 985 504	5 992 754
Balance at beginning of the period	5 992 754	5 971 719	5 971 719
Share options vested	21 656	15 171	22 421
Return of share capital	(1 584 362)	-	-
Treasury shares acquired	-	(1 386)	(1 386)
Preference share capital	2	2	2
Balance at beginning of the period	2	2	2
Equity compensation reserve	51 928	58 854	58 364
Balance at beginning of the period	58 364	68 513	68 513
Share-based payments	16 968	5 512	12 272
Share options vested	(21 656)	(15 171)	(22 421)
Balance disposed on Shipping exit	(1 748)	-	-
Foreign currency translation reserve	1 380 362	3 906 383	3 505 281
Balance at beginning of the period	3 505 281	4 546 313	4 546 313
Foreign currency translation realised	(2 830 449)	(238 915)	(243 653)
Foreign currency translation adjustments	705 530	(401 015)	(797 379)
Other non-distributable statutory reserves	(42 664)	(45 076)	(43 566)
Balance at beginning of the period	(43 566)	(51 592)	(51 592)
Financial instrument hedge settlement	186	864	3 005
Foreign currency translation adjustments	(382)	1 040	2 035
Fair value adjustment on hedging reserve	14 068	(708)	(202)
Deferred tax effect on cash flow hedge	-	-	(2 132)
Net business combination acquisition	-	5 320	5 320
Balance disposed on Shipping exit	(12 970)	-	-
Accumulated profit	4 338 140	5 130 859	4 639 988
Balance at beginning of the period	4 639 988	5 217 482	5 217 482
Transitional provision – implementation of IFRS 9 and IFRS 15	(33 217)	-	-
Fair value gain arising on available-for-sale financial instruments	690	-	(1 901)
Actuarial gains recognised	-	-	7 102
Profit/(loss) for the period	2 420 447	(52 716)	(515 050)
Ordinary dividends paid*	(2 657 088)	-	-
Preference dividends paid	(32 680)	(33 907)	(67 645)
Total interest of shareholders of the company	10 157 816	15 036 526	14 152 823
Equity attributable to non-controlling interests of the company	49 881	48 928	44 659
Balance at beginning of the period	44 659	48 919	48 919
Foreign currency translation adjustments	1 425	(997)	(2 216)
Non-controlling interest disposed	-	244	244
Profit for the period	4 887	3 899	7 180
Dividends paid	(1 090)	(3 137)	(9 468)
Total equity attributable to all shareholders of the company	10 207 697	15 085 454	14 197 482

\* Ordinary dividends relate to the Shipping spin-off

## Segmental analysis for continuing operations

for the six months ended 30 June 2018

	Unaudited 30 June 2018 R000	Unaudited 30 June 2017 R000 Re-presented*	Audited 31 December 2017 R000
Revenue		·	
Port and Terminals	411 598	421 159	874 607
Logistics	1 246 062	1 139 247	2 336 408
Financial Services	233 441	224 993	467 039
Marine Fuel and Agricultural Logistics	9 122 391	8 720 011	17 585 797
Group	38 188	10 490	12 045
	11 051 680	10 515 900	21 275 896
Segmental adjustments**	(9 501 838)	(9 034 257)	(18 216 474)
	1 549 842	1 481 643	3 059 422
Earnings/(loss) before interest, taxation, depreciation and amortisation			
Port and Terminals	113 820	152 176	309 247
Logistics	250 077	120 620	339 738
Financial Services	197 486	164 302	362 952
Marine Fuel and Agricultural Logistics	29 129	28 498	65 061
Group	(59 325)	(28 099)	(123 392)
	531 187	437 497	953 606
Segmental adjustments**	(281 587)	(162 732)	(331 625)
	249 600	274 765	621 981
Operating profit/(loss) before interest and taxation			
Port and Terminals	61 630	99 192	204 313
Logistics	159 549	36 273	165 275
Financial Services	194 821	161 594	357 707
Marine Fuel and Agricultural Logistics	24 434	23 903	50 740
Group	(59 326)	(25 526)	(124 525)
	381 108	295 436	653 510
Segmental adjustments**	(219 077)	(116 083)	(227 373)
	162 031	179 353	426 137
Share of associate companies' profit/(loss) after taxation			
Port and Terminals	27 434	27 288	54 077
Logistics	294	(5 129)	(10 130)
Marine Fuel and Agricultural Logistics	39 456	20 395	55 093
	67 184	42 554	99 040
Segmental adjustments**	(23 891)	(21 761)	(38 559)
	43 293	20 793	60 481
Profit/(loss) attributable to ordinary shareholders			
Port and Terminals	91 691	114 427	182 137
	133 414	173 546	221 809
Financial Services	104 233	80 256	188 958
Marine Fuel and Agricultural Logistics	45 513	16 801	57 777
Group	(23 505)	(42 853)	23 032
Segmental adjustments**	351 346	342 177	673 713 (27 438)
oognonal aujuolinonto	- 351 346	342 177	646 275
Do presented for discontinued operations on detailed in the basis of preparatio	331 340	342 177	040 213

\* Re-presented for discontinued operations as detailed in the basis of preparation

\*\*Joint venture earnings are reviewed together with subsidiaries by the key decision-makers. Segmental adjustments relate to joint ventures and are necessary to reconcile to IFRS presentation

## Income statement – Discontinued operations for the six months ended 30 June 2018

	Unaudited 30 June 2018 R000	Unaudited 30 June 2017 R000 Re-presented*	Audited 31 December 2017 R000
Revenue	1 954 635	2 624 103	5 432 486
Loss before interest, taxation, depreciation and amortisation	(257 189)	(126 310)	(606 721)
Shipping	(161 487)	50 745	25 309
Rail	(95 702)	(177 055)	(632 030)
Depreciation and amortisation	-	(145 496)	(218 564)
Shipping	-	(134 444)	(204 450)
Rail	-	(11 052)	(14 114)
Operating loss before interest and taxation	(257 189)	(271 806)	(825 285)
Non-trading items	2 304 691	(68 435)	(587 770)
Gain on re-measurement of fair value less costs to sell	-	-	483 180
Interest received	25 529	9 980	71 646
Interest paid	(46 475)	(64 182)	(117 382)
Profit/(loss) before share of joint venture companies' loss	2 026 556	(394 443)	(975 611)
Share of joint venture companies' profit/(loss) after taxation	30 338	(8 964)	(162 356)
Profit/(loss) before taxation	2 056 894	(403 407)	(1 137 967)
Taxation	(20 492)	(25 413)	(91 056)
Profit/(loss) for the period	2 036 402	(428 820)	(1 229 023)
Attributable to:			
Owners of the parent	2 036 421	(428 800)	(1 228 970)
Non-controlling interests	(19)	(20)	(53)
	2 036 402	(428 820)	(1 229 023)

\* Re-presented for discontinued operations as detailed in the basis of preparation



## Related party transactions

#### for the six months ended 30 June 2018

During each period, the group, in the ordinary course of business, enters into various transactions with related parties. Parties are considered to be related if one party has the ability to control or exercise significant influence over the other party in making financial and operating decisions. These transactions occurred under terms that are no more or less favourable than those arranged with third parties.

Below is a list of significant related party transactions and balances for each year:

	Nature of relationship	Unaudited 30 June 2018 R000	Unaudited 30 June 2017 R000	Audited 31 December 2017 R000
Goods and services sold to				
Vitol Shipping Singapore Pte Ltd	Joint venture	54 073	66 176	111 163
Goods and services purchased from				
Cockett Marine Oil Pte Ltd	Joint venture	(268 797)	(338 288)	(702 945)
Amounts due from related party				
Terminal De Carvo da Matola Ltda	Joint venture	75 721	344 305	313 132
Cockett Marine Oil Pte Ltd	Joint venture	438 830	623 504	420 203
GPR Leasing Africa	Joint venture	168 316	168 970	146 896
Newshelf 1279 (Pty) Ltd	Influence holder of the group	579 963	492 855	548 954
IVS Bulk Pte Ltd	Joint venture	-	262 219	283 632
Directors (directly or indirectly)	Directors and key officers	173 222	171 278	178 842

## Foreign currency denominated items

as at 30 June 2018

Exchange rates (ZAR/US\$)	Unaudited 30 June 2018 R000	Unaudited 30 June 2017 R000	Audited 31 December 2017 R000
Opening exchange rate	12.39	13.69	13.69
Closing exchange rate	13.73	13.06	12.39
Average exchange rate	12.31	13.32	13.36

## Fair value of financial instruments

as at 30 June 2018

The following table provides an analysis of financial instruments that are measured subsequent to initial recognition at fair value, grouped into Levels 1 to 3 based on the degree to which the fair value is observable:

Level 1 Quoted prices (unadjusted) in active markets for identical assets or liabilities.

- **Level 2** Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).
- Level 3 Inputs for the asset or liability that are not based on observable market data (unobservable inputs).

Levels 2 and 3 fair values were determined by applying either a combination of, or one of the following, valuation techniques:

- Market-related interest rate yield curves to discount expected future cash flows; and/or
- Projected unit method; and/or
- Market value; and/or
- The net asset value of the underlying investments; and/or
- A price earnings multiple or a discounted projected income/present value approach.

The fair value measurement for income approach valuation is based on significant inputs that are not observable in the market. Key inputs used in the valuation include discount rates and future profit assumptions based on historical performance but adjusted for expected growth. Management reassesses the earnings or yield multiples at least annually based on their assessment of the macro- and micro-economic environments.

	Unaudited 30 June 2018 R000	Unaudited 30 June 2018 R000	Unaudited 30 June 2018 R000	Unaudited 30 June 2018 R000
	Level 1	Level 2	Level 3	Total
Financial assets				
Derivative financial assets	-	-	-	-
Financial assets designated at fair value through profit or loss	34 378	881 098	1 541 799	2 457 276
Total	34 378	881 098	1 541 799	2 457 276
Financial liabilities				
Derivative financial instruments	-	(7 140)	-	(7 140)
Other liabilities*	-	(91 816)	-	(91 816)
Total	-	(98 956)	-	(98 956)

	Unaudited 30 June 2017 R000 Level 1	Unaudited 30 June 2017 R000 Level 2	Unaudited 30 June 2017 R000 Level 3	Unaudited 30 June 2017 R000 Total
Financial assets	Level I	Level 2	Level 5	TOLA
Derivative financial assets	-	1 158	-	1 158
Financial assets designated at fair value through profit or loss	-	638 541	1 337 171	1 975 712
Total	_	639 699	1 337 171	1 976 870
Financial liabilities	-	-	-	
Derivative financial instruments	-	(17 788)	-	(17 788)
Other liabilities*	-	(104 391)	-	(104 391)
Total	_	(122 179)	-	(122 179)

	Audited 31 December 2017 R000 Level 1	Audited 31 December 2017 R000 Level 2	Audited 31 December 2017 R000 Level 3	Audited 31 December 2017 R000 <b>Total</b>
Financial assets				
Derivative financial assets	-	1 617	-	1 617
Financial assets designated at fair value through profit or loss	-	811 417	1 426 302	2 237 719
Total	_	813 034	1 426 302	2 239 336
Financial liabilities		-		
Derivative financial instruments	-	(20 744)	-	(20 744)
Other liabilities*	-	(92 132)	-	(92 132)
Total	-	(112 876)	-	(112 876)

\* Other liabilities include provisions for post-retirement medical aid and cash-settled share-based payment scheme

Fair value gains recognised in the condensed consolidated income statement and condensed consolidated statement of other comprehensive income for Level 3 financial instruments were R97.7 million (June 2017: R41.4 million).

#### Reconciliation of Level 3 fair value measurements of financial assets

	Unaudited 30 June 2018 R000	Unaudited 30 June 2017 R000	Audited 31 December 2017 R000
Opening balance	1 426 302	1 084 948	1 084 948
Additions	19 909	227 007	236 750
Disposals	(2 061)	(16 200)	(21 018)
Total gains recognised in			
- Condensed consolidated statement of other comprehensive income	45 587	674	(1 221)
- Condensed consolidated income statement	52 062	40 742	126 843
Closing balance	1 541 799	1 337 171	1 426 302

## Contingent assets/liabilities

as at 30 June 2018

The company guaranteed loans and facilities of subsidiaries and joint ventures amounting to R4 285.6 million (December 2017: R4 739.8 million) of which R1 340.1 million (December 2017: R1 731.7 million) had been utilised at the end of the period.

Grindrod placed R190.6 million (December 2017: R190.6 million) on deposit as security with the funders of the BEE consortium and provided a guarantee of R130.0 million (December 2017: R130.0 million) to secure the structure. Grindrod continues to have the ability, but no obligation, to increase its funding within the structure should the current lenders wish to exit.

Within discontinued operations, in the prior year the company guaranteed loans and facilities of subsidiaries and joint ventures amounting to R404.7 million of which R404.4 million had been utilised at the end of the period. In the current year, no guarantees or facilities were made or utilised.

Included in the prior year discontinued operations, were charter-hire payments of subsidiaries guaranteed by the company amounting to R403.5 million. The charter-hire payments were due by the subsidiaries in varying amounts from 2018 to 2022. In the current year, there are no guarantees of charter-hire payments.

Due to the significant restructuring, sale and disposal processes over the last few years, there are potential legal and compliance risks, which may result in potential exposures.



#### **Business review**

Grindrod successfully implemented its strategy to spin-off and separately list the Shipping business on the NASDAQ as primary listing and secondary listing on the JSE during the first half of 2018.

The conclusion of the spin-off of the Shipping division has cleared the path for a renewed strategic focus of the remaining businesses, namely Freight Services and Financial Services.

#### **Continuing operations**

Headline earnings from continuing businesses, comprising Port and Terminals, Logistics, Marine Fuel and Agricultural Logistics and Financial Services, improved in the first half of this year from R231.5 million in 2017 to R284.8 million, an increase of 23 percent.

#### **Maputo Port and Terminals**

Maputo Port continued to benefit from the 75-km access channel dredge successfully completed in 2017, and a continued buoyant chrome and ferrochrome market. Port volumes grew 15 percent on prior year to 9.7 million tonnes. This positive performance is expected to continue into the second half of the year. Current expansionary projects include the rehabilitation of berths, construction of additional chrome and ferrochrome slab, and procurement of additional equipment as approved by the board in the first half of the year. These projects are part of the approved Port Master Plan which will position the port to improve further its service levels with shipping lines and volume growth in the medium term.

At the Matola Terminal, a 36 percent improvement in coal volumes was reported in the first half which offset the reduced magnetite volumes caused by operational issues at a key customer site. Total utilisation across all drybulk terminals showed a decrease of 6 percent to 4.8 million tonnes (2017: 5.1 million tonnes) for the half year. The lower iron ore prices and stronger US Dollar against the Rand undermined earnings performance compared to 2017.

The Oiltanking Grindrod Calulo joint venture for the construction and development of the Ngqura Liquid Bulk Terminal in respect of a BOOT agreement with Transnet is progressing well, with interest from existing and potentially new customers being finalised and with the conclusion of the financial elements planned for quarter 3 of 2018.

#### Logistics

Logistics operations achieved earnings of R155.4 million, a decrease of 11 percent as growth continued to be constrained by challenging market conditions.

The road transportation, containerised cargo and warehousing businesses demonstrated a significant turnaround compared to the losses reported in the prior period. Various commercial initiatives are underway to increase the market share and improve asset utilisations. These initiatives are expected to limit the impact of challenging market conditions and improve the businesses to a preferred transporter status.

The construction and operation of the cross-docking facility in Nacala in conjunction with the long-term pit-to-port logistics contract for Syrah Resources commenced operations as planned and volume is ramping up. YTD volume of 6 922 tonnes has been handled with 121 000 tonnes expected during the second half. Thereafter volumes are expected to ramp up to a steady 360 000 tonnes. The contract runs for an initial period of five years ending on 31 May 2023 with an option for a further five-year period.

The Ships Agency and Clearing and Forwarding businesses generated positive earnings albeit lower than prior year due to the subdued trading environment in South Africa.

The OACL coastal shipping service showed a significant volume improvement as the business benefitted from the extension of its landside cargo storage and handling activities.

Continuing Rail operations, comprising management and operational services for customers on the North-South Corridor, showed a volume uplift of 14 percent on prior year due to increased domestic volumes in Zimbabwe, and transit cargo. Results include the income of US\$15.8 million which related to part settlement in respect of a past take-or-pay agreement.

#### Marine Fuel and Agricultural Logistics

The Agricultural Logistics businesses reported record carry-over grain stock levels which materialised after the largest national crop in the history of South Africa, followed on the back of the 2016/2017 drought and the lowest rainfall in the recorded history of over 111 years. These improvements resulted in increased profits. The Marine Fuel business benefitted from increased oil prices and higher tonnages.

#### **Financial Services**

Financial Services reported consistent results for the six months, and divisions mostly performed in line with expectations. The business continued to grow despite muted economic growth and the uncertainty created by the transition to a new social grant payment system.

The statement of financial position showed growth in both Advances (5.2 percent) and Core Deposits (5.9 percent), demonstrating stability in the traditional banking businesses.

The investment banking portfolio generally reflected the economic environment, the exception being a particularly strong performance in the UK property portfolio where earnings were positively impacted by value uplifts in the underlying properties and by a weaker Rand exchange rate compared to the prior period.

The Retail division within Grindrod Bank focused on ensuring continuity in the on-time distribution of social grant payments. The transition from the previous SASSA accounts to a new "open choice" dispensation commenced in earnest in April 2018 and is expected to be complete by September 2018. This process has not been without its challenges however, we are looking forward to a more secure business once the changeover is complete.

The Financial Services division remains focused on its existing core business units while at the same time positioning itself to expand its service offering and optimise value by targeting strategic growth initiatives. This includes investigating ways in which further value can be created by introducing an appropriate BEE shareholding in order to propel Financial Services to the next level of growth.

#### **Discontinued operations**

The discontinued businesses comprise the Shipping division and the Rail leasing businesses.

#### Shipping

Results include the release of a R2.8 billion foreign-currency translation gain following the spin-off of the Shipping business. The business benefitted from its exposure to the drybulk spot market which improved on the prior year comparative period, while tanker market rates were under pressure; reporting in the first half a headline loss of R115.8 million, 15 percent lower than the comparative period loss of R135.9 million, excluding listing transaction costs.

Capital expenditure during the period, included progress payments on the resale contracts for two new Supramax drybulk vessels under construction in Japan and the buy-up to outright ownership of two vessels on the mutual termination of a drybulk joint venture.

With its reputation and modern eco fleet the business is poised to grow.

#### **Rail leasing**

The held-for-sale Rail leasing business comprises of the locomotives and wagon leasing joint venture, Grindrod Pembani Remgro (GPR), held 55 percent by Grindrod and 45 percent by PRIF, and the wholly owned Locomotives Leasing business operating in Sierra Leone.

GPR achieved 80 percent redeployment rate on its leased 27 locomotives and 100 wagons compared to 76 percent in 2017. Deteriorating conditions at the Tonkolili mine in Sierra Leone with the mine being placed under care and maintenance pending a revised feasibility study, resulted in the board concluding that an impairment of R637.5 million be recorded with respect to the locomotive business providing services to the Tonkolili mine.

## **Capital expenditure and commitments**

Capital expenditure		Capital commitments			Split as follows		
						Approved	Approved
D million	111 2019	110 0040	2010	2020	2024	not	and
R million	H1 2018	H2 2018	2019	2020	2021	contracted	contracted
Continuing operations	204	272	_	_		230	42
Port and Terminals	28	21	-	-	-	4	17
Logistics	173	248	-	-	-	226	22
Financial Services	1	-	-	-	-	-	-
Group	2	3	-	-	-	-	3
Discontinued operations	272	_	_	_	_	_	-
Rail leasing	6	-	-	-	-	-	-
Dry-bulk	242	-	-	-	-	-	-
Tankers	24	-	-	-	-	-	-
	476	272	-	_	-	230	42
Split as follows:							
, Subsidiaries	434	256	-	-	-	225	31
Joint ventures	42	16	-	-	-	5	11

Total capital and investment expenditure was R476 million (H1 2017: R355 million), of which 71 percent was expansionary and the balance maintenance or replacement capital expenditure. The capital expenditure mainly comprised expenditure on the Nacala project and payments on two Supramax ships on order.

### Cash flow and borrowings

The financial position reflects net cash of R891.2 million (December 2017: R6.7 million). The group generated operating profit before working capital cash flows of R62.2 million (December 2017: R461.7 million) during the period. Working capital contributed to a net outflow of R166.7 million (December 2017: R97.6 million net inflow).

#### Statement of financial position

With total assets of R32 018.5 million (December 2017: R34 949.0 million) and no gearing, the group's financial position remains strong. Book net asset value per share is 1 257 cents (December 2017: 1 790 cents, inclusive of the Shipping business).

Shareholders' equity decreased to R10 207.7 million (December 2017: R14 197.5 million) mainly as a result of a R1 584.4 million return of share capital and an ordinary dividend of R2 657.1 million, all related to the spin-off of the Shipping division. The increase of R705.5 million to the foreign currency translation reserve was due to the weakening of the ZAR/US\$ exchange rate from R12.39/US\$ in December 2017 to R13.73/US\$ in June 2018.

Ordinary shares in issue remained unchanged at 762 553 314 shares.

## **Basis of preparation**

The condensed consolidated financial statements have been prepared in accordance with the information required by IAS 34: Interim Financial Reporting, SAICA Financial Reporting Guides as issued by the Accounting Practices Committee and Financial Reporting Pronouncements as issued by the Financial Reporting Standards Council, and comply with the Listings Requirements of the JSE Limited and the Companies Act of South Africa, 2008. As a result of the spin-off and separate listing of the group's Shipping business, the group's prior year condensed consolidated income statement and condensed segmental analysis have been re-presented to take account of the effects of the application of the IFRS 5: Non-current Assets Held for Sale and Discontinued Operations. The group's condensed consolidated statement of other comprehensive income, condensed consolidated statement of financial position and condensed consolidated statement of changes in equity are not required to be re-presented.

The group adopted IFRS 15: Revenue from Contracts with Customers and IFRS 9: Financial Instruments with a date of initial application of 1 January 2018. As a result, the group has changed its accounting policy for revenue recognition and financial instruments.

The group has elected not to restate comparative information and has recorded the cumulative effect of initially applying the new standards as an adjustment to the opening balance of equity at the date of initial application. Therefore the comparative information has not been restated and is reported under the previous standards.

The unaudited condensed consolidated financial statements have been prepared under the supervision of AG Waller CA(SA) and were approved by the board of directors on 22 August 2018.

#### **Accounting policies**

The accounting policies applied in the preparation of the full consolidated financial statements from which the unaudited condensed consolidated financial statements were derived are in terms of IFRS and are consistent with those of the previous full consolidated financial statements except for the adoption of the new IFRS 15: Revenue from Contracts with Customers and IFRS 9: Financial Instruments.

#### Post balance sheet events

There are no material post balance sheet events to report.

#### Directorate and vote of thanks

Bongiwe Ntuli, the chief executive officer of Freight Services has decided to embark on a new opportunity effective from 31 December 2018. Grindrod thanks Bongiwe for her dedication, contribution and commitment to the company.

Gerhard Kotze, alternative to Mkhuseli Faku has resigned from the board on 31 August 2018 and Hassen Adams and Walter Geach retire with effect from 30 November 2018. The board expresses its appreciation for their contribution and wishes them well with their future endeavours.

Andrew Waller is appointed as chief executive officer and Xolani Mbambo as financial director of Grindrod Limited with effect from 1 September 2018. The board congratulates them on their new appointments and looks forward to their continued commitment.

#### **Prospects**

With the separate listing of the Shipping division complete, Grindrod is well positioned to drive the strategies of the Freight Services and Financial Services divisions. Significant initiatives to improve capacity and drive more efficient utilisation of resources will position the remaining businesses to increase market share and to capitalise on any global market improvements.

#### NL Sowazi

Lead independent non-executive director 22 August 2018

MJ Hankinson

Executive chairman 22 August 2018

## Declaration of interim dividend

#### **Ordinary dividend**

Notice is hereby given that no interim dividend has been declared out of income reserves for the six-month period ended 30 June 2018 (H1 2017: no interim dividend declared).

At the date of this announcement, there were 762 553 314 ordinary shares.

#### Preference dividend

Notice is hereby given that a gross interim dividend of 442.0 cents per cumulative, non-redeemable, non-participating and non-convertible preference share (H1 2017: 458.0 cents) has been declared out of income reserves for the six-month period ended 30 June 2018, payable to preference shareholders in accordance with the timetable below.

At the date of this announcement, there were 7 400 000 cumulative, non-redeemable, non-participating and nonconvertible preference shares in issue. The interim net preference dividend is 353.6 cents per share for preference shareholders who are not exempt from dividends tax.

With respect to the preference dividend, in terms of the dividends tax effective since 22 February 2017, the following additional information is disclosed:

- The local dividends tax rate is 20 percent; and
- Grindrod Limited's tax reference number is 9435/490/71/0.

#### **Preference dividend timetable**

Declaration and finalisation date Last day to trade cum-dividend Shares commence trading ex-dividend Record date Dividend payment Friday, 31 August 2018 Tuesday, 18 September 2018 Wednesday, 19 September 2018 Friday, 21 September 2018 Tuesday, 25 September 2018

No dematerialisation or rematerialisation of shares will be allowed for the period Wednesday, 19 September 2018 to Friday, 21 September 2018, both days inclusive.

The dividend is declared in the currency of the Republic of South Africa.

By order of the board

Mrs CI Lewis Group company secretary 22 August 2018

## Corporate information

#### Directors

MJ Hankinson (executive chairman), H Adams\*, MR Faku\*, WD Geach\*, GG Gelink\*, Z Malinga\*, RSM Ndlovu (alternate)\*, B Ntuli, DA Polkinghorne, NL Sowazi (lead independent non-executive director), PJ Uys\*, AG Waller (group financial director), SDM Zungu\* \* Non-executive

**Registered office** 

Grindrod Mews 106 Margaret Mncadi Avenue, Durban, 4001 PO Box 1, Durban, 4000, South Africa

#### **Transfer secretaries**

Link Market Services South Africa Proprietary Limited 13<sup>th</sup> Floor, Rennie House, 19 Ameshoff Street, Braamfontein, 2017 PO Box 4844, Johannesburg, 2000, South Africa Telephone: +27 11 713 0800 Facsimile: 086 674 4381 Email: info@linkmarketservices.co.za

#### **Auditors**

Deloitte & Touche Designated Audit Partner: Kim Peddie CA(SA)

#### **Sponsor**

Grindrod Bank Limited 4<sup>th</sup> Floor, Grindrod Tower 8A Protea Place, Sandton, 2196 PO Box 78011, Sandton, 2146, South Africa

Registration number: 1966/009846/06 Incorporated in the Republic of South Africa

Share code: GND and GNDP

ISIN: ZAE000072328 and ZAE000071106

Statements contained in this announcement regarding the prospects of the group, have not been reviewed or audited by the group's external auditors.

For more information and additional analyst information, please refer to www.grindrod.com

Date of announcement: 31 August 2018

